

globalports™

# CONTROLLING THE MOVE



TOTAL THROUGHPUT CAPACITY OF GLOBAL PORTS  
CONTAINER TERMINALS

4 140 000 TEU<sup>1</sup>



**Global Ports Group**  
is a leading operator  
of specialised port  
terminals in Russia,  
leader of the Russian  
container handling  
market

## Contents

2	General information on the Group
4	Geographic footprint
6	Activities and services
9	IT systems
10	Russian companies of the Group
26	Foreign companies of the Group
30	History



# GENERAL INFORMATION ON THE GROUP

Global Ports operates a unique network of port complexes in the Baltic and Far Eastern sea basins. It is the #1 Operator in Russia in terms of throughput capacity and cargo throughput of container terminals<sup>2</sup>.

Global Ports terminals also handle general and dry bulk cargo, vehicles and Ro-Ro. In addition, the company is a leader in the stevedoring industry with regard to the creation of innovative IT solutions for the management of port infrastructure and services.



**5** marine container terminals in Russia

**2** marine container terminals in Finland

**1** inland terminal in the vicinity of St. Petersburg

**1** IT company – logistics software developer

**>20** years

in the Russian container shipping market

**>6** km

of total berth length

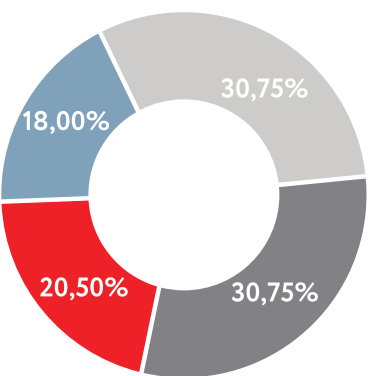
**400** ha

of total area of Global Ports terminals

**1.576** mln TEU

consolidated container throughput of Global Ports marine terminals in 2021

## Share Capital Structure



- Delo Group is one of the largest transport and logistics holdings in Russia
- APM Terminals is a leading global operator of port terminals and a member of A.P. Moller-Maersk A/S
- Free float on the LSE
- Other shareholders

## Our Mission

To increase long-term value for all stakeholders by shaping trends in the container port segment and contributing to the development of Russian international trade.

## Our Vision

Global Ports Group is a priority partner for shipping lines and forwarders, an independent operator of container terminals and a leader in the stevedoring industry in Russia, offering unique access to international and domestic trade flows.

## Our Values

Professionalism  
Respect  
Collaboration



**Presence in key marine basins – entry/exit points of Russia's foreign trade cargo flows**

Unified standard of service from the Baltic basin to the Far East



**Developed network of marine and logistic terminals**

Specialised and universal complexes, modern equipment, high processing speed



**Diversified portfolio of services**

Port and yard operations, railway services, door-to-door delivery, IT solutions



**A team of professionals, market knowledge, experience**

The world's best container logistics practices

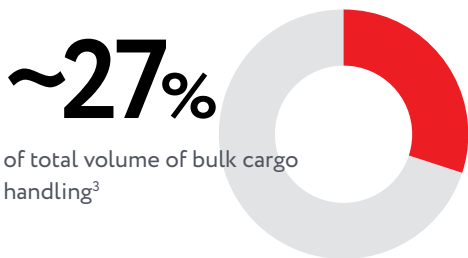
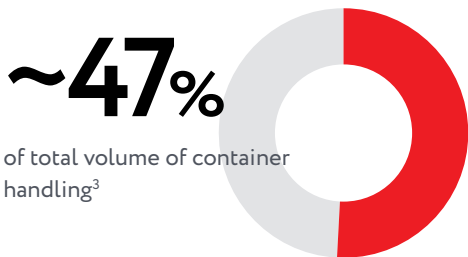
# GEOGRAPHIC FOOTPRINT

Terminals of Global Ports Group are located in the Baltic and Far Eastern sea basins – key regions of Russian foreign trade cargo flows.

## The Baltic Basin

The bulk of Russian containerised cargo is transported through the Baltic Sea basin.

SHARE OF THE BASIN  
IN THE RUSSIAN MARKET



### GLOBAL PORTS TERMINALS

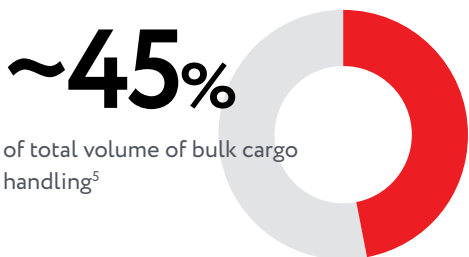
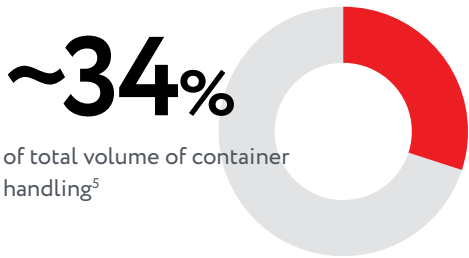
- 1 First Container Terminal
- 2 Petrolesport
- 3 Ust-Luga Container Terminal
- 4 Moby Dik
- 5 Vostochnaya Stevedoring Company
- 6 Yanino Logistics Park
- 7 MLT-Kotka
- 8 MLT-Helsinki



## The Far Eastern Basin

The fastest way to deliver containers from Asia to the central regions of Russia is through the ports of the Far Eastern basin.

SHARE OF THE BASIN  
IN THE RUSSIAN MARKET



Vessel calls  
of Global Ports<sup>4</sup>  
1309

St. Petersburg

Moscow

Ekaterinburg

Krasnoyarsk

Novosibirsk

Kazakhstan

Uzbekistan

Asia

China

Nakhodka

South Korea

Japan



Vessel calls  
of Global Ports  
415

North America

Europe  
Central and South America

Sea routes

Railways

Australia



# ACTIVITIES AND SERVICES

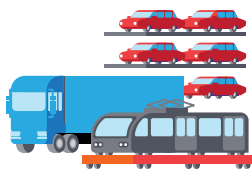
The key activity of the Group is the handling of container cargo. In addition, Global Ports handles and stores Ro-Ro, bulk and other cargo.

With a unique network of specialised terminals and differentiated services, Global Ports provides its customers with a wide range of stevedoring and logistics services.

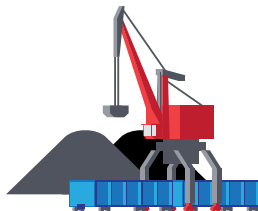
## Types of Cargo



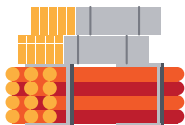
Container



Ro-Ro



Coal



Timber



Scrap metal



General cargo



Other bulk cargoes

## Main Types of Services



Loading and unloading



Transport and forwarding services



Storage



Formation and dispatching of container trains



Container service



Organisation of freight transportation by various types of transport (road, rail)



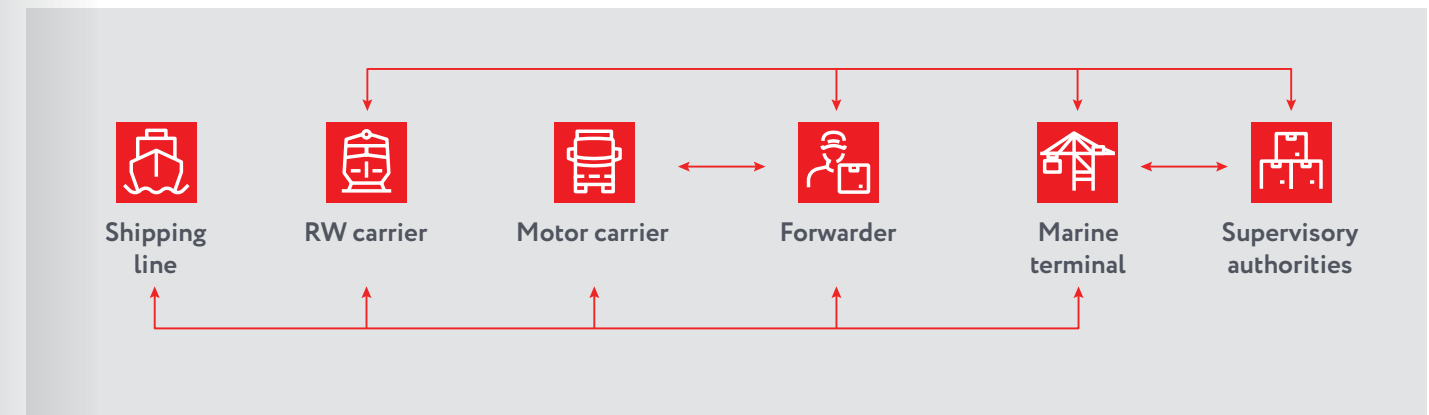
IT solutions







# COMPREHENSIVE IT SYSTEMS FOR EFFECTIVE COORDINATION



## Single Customer Portal

Freight and financial document flow, execution of contracts, acceptance of customer requests and feedback



## Online Services

Reference data on container number, rescheduling of calls and trains, checking for the possibility of handling and storing dangerous cargo, certificate of accreditation of trucking companies, vehicle and drivers



## Electronic Document Flow

Cargo plans, handling guidelines, lists of unloading and loading, reports, operational information about the movement of the container, reception and delivery of cargo by rail, monitoring by the supervisory authorities of the process on registration of containers and their passing through the terminals



## Mobile App

Registering visits for the cargo pickup, delivery of empty containers, a power of attorney for the cargo pick-up with an electronic signature, tracking of containers



## Partner Projects

Russian Railways smart contract for contractual support, electronic navigation seals based on GLONASS (developed by the Ministry of Transport of the Russian Federation), TradeLens blockchain platform for electronic document management (developed by Maersk and IBM)



# RUSSIAN COMPANIES OF THE GROUP

**1,724**  
vessel calls per year

**2,563**  
containers per day

- First Container Terminal
- Petrolesport
- Ust-Luga Container Terminal
- Moby Dik
- Vostochnaya Stevedoring Company
- Yanino Logistics Park
- ROLIS, an IT solutions developer for logistics



# FIRST CONTAINER TERMINAL

**First Container Terminal (FCT) is one of the largest container terminals in the Russian Federation.**

Located in the Big Port of St. Petersburg. It was founded in 1998 and is the first specialised terminal in Russia. FCT has indoor and outdoor storage areas, a fleet of first-class handling equipment, and provides a wide range of services for handling of containerised cargo.



## MAIN HANDLING EQUIPMENT (UNITS)



## THROUGHPUT CAPACITY

**1.25**  
mln TEU

## TOTAL AREA

**89** ha



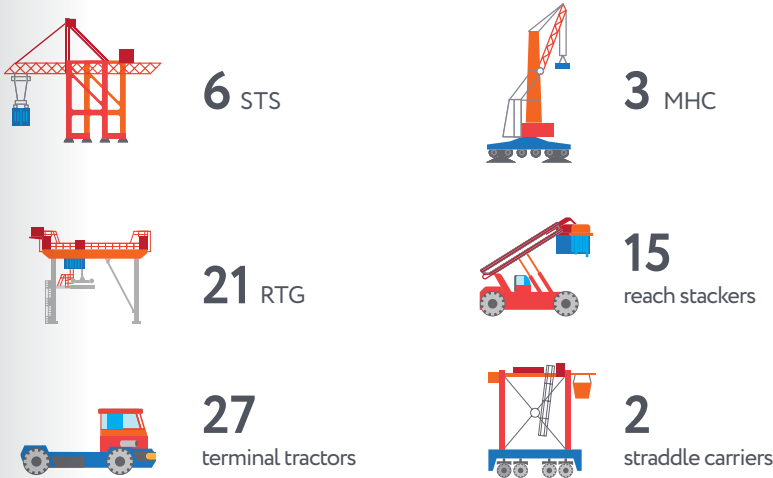


Petrolesport (PLP) is one of the leading stevedoring companies in the North-West of Russia.

Petrolesport handles cargo of various nomenclature, primarily container and Ro-Ro. The specialised container terminal PLP, the second in terms of operational capacity in Russia and CIS, has the largest storage area for refrigerated containers in the region. The ferry terminal of PLP is equipped with storage areas for all types of wheeled vehicles and is one of the largest Ro-Ro cargo handling complexes in Russia.



MAIN HANDLING EQUIPMENT  
(UNITS)



THROUGHPUT CAPACITY	TOTAL AREA
1 mln TEU	121 ha





**Ust-Luga Container Terminal (ULCT) is the first deep-water container terminal in the North-West of Russia.**

It specialises in the handling of container and coal cargo. It operates on the territory of the deep-water sea trade port of Ust-Luga and provides a convenient and fast route for the delivery of cargo to Central Russia by road and rail. The coal yard of ULCT is equipped properly to minimise the impact of coal handling on the environment. Global Ports Group operates the terminal in partnership with the German container terminal operator Eurogate, which owns 20% of ULCT.



THROUGHPUT CAPACITY

**220**  
thousand TEU

BULK CAPACITY

**3** mln to

TOTAL AREA

**39** ha

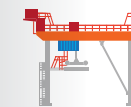
MAIN HANDLING EQUIPMENT  
(UNITS)



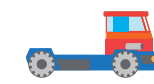
4 STS



2 RMG



5 RTG



12  
terminal tractors





Moby Dik is a marine cargo terminal located in Kronstadt on the Kotlin Island, at the entrance to St. Petersburg harbour.

It focuses on handling containers, as well as bulk, general, OOG and Ro-Ro cargo. Global Ports and CMA Terminals are the shareholders of the terminal.



THROUGHPUT  
CAPACITY

**400**  
thousand TEU

TOTAL AREA

**13** ha

MAIN HANDLING EQUIPMENT  
(UNITS)



**1** STS



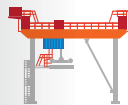
**2** MHC



**3**  
reach stackers



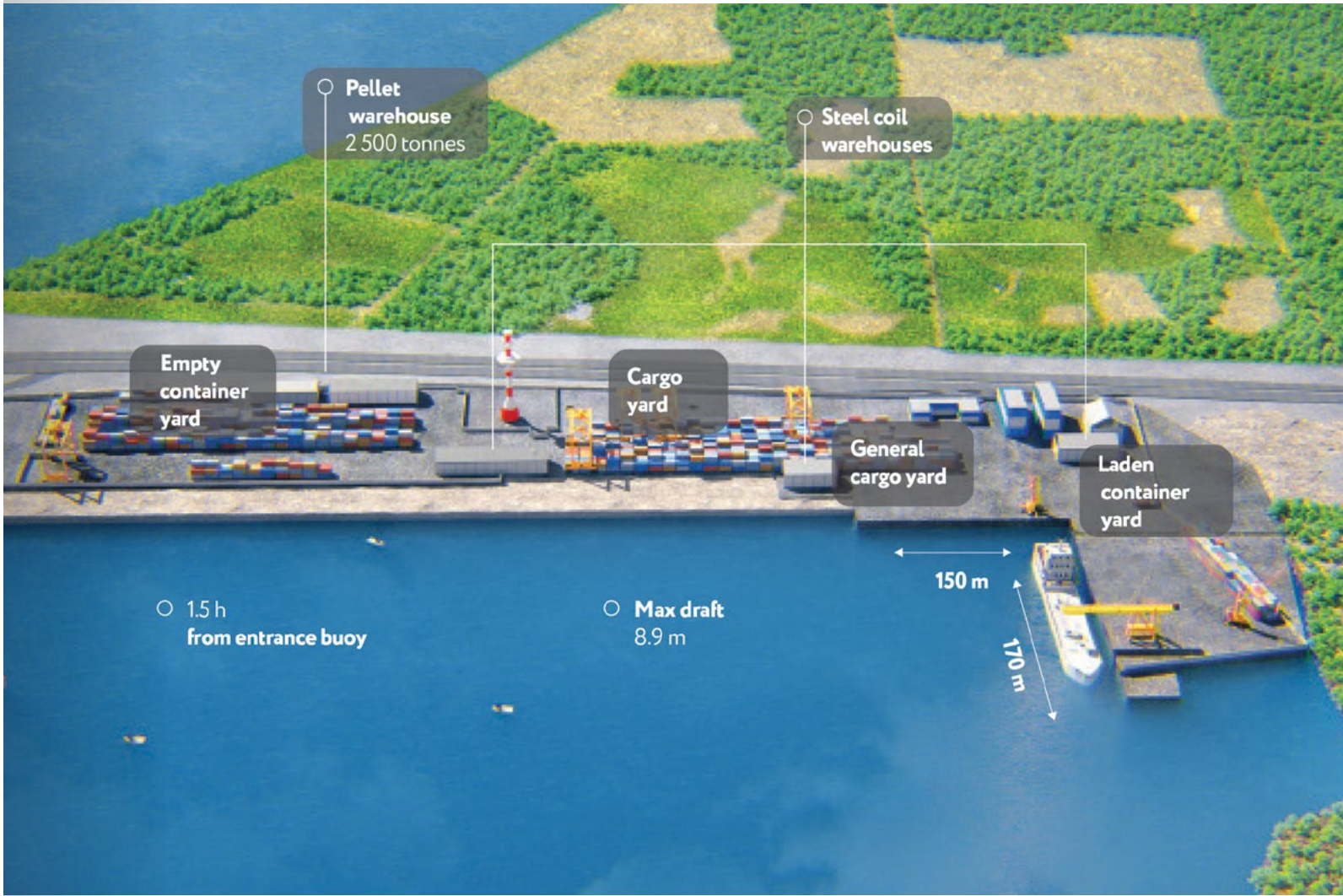
**4**  
terminal tractors



**5** RTG



**8**  
forklifts





Vostochnaya Stevedoring Company is one of the largest container terminals in the Russian Far East.

Located in the deep-water ice-free port of Vostochny on the Russian Pacific coast. The terminal is just 8 km from Nakhodka-Vostochnaya railway station and has a direct connection to the Trans-Siberian Railway. VSC forms and dispatches container trains to stations in Russia, Kazakhstan, Central Asia and Europe, acting as a consignor and coordinating the work of forwarding companies, owners of rolling stock and Russian Railways. VSC is the only sea terminal in Russia with more than 90% of its cargo arriving and leaving by rail.



MAIN HANDLING EQUIPMENT  
(UNITS)



5 STS



25  
terminal tractors



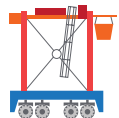
10 RMG



7  
reach stackers



5 RTG



21  
straddle carriers



THROUGHPUT  
CAPACITY

700  
thousand TEU

TOTAL AREA

77 ha









Yanino Logistics Park is an inland terminal with a wide range of services for importers and exporters.

Located in Leningrad Region, 1.5 km from St. Petersburg Ring Road. It has significant yard areas, a powerful fleet of handling equipment, well-developed infrastructure and convenient access to roads and railway. On the territory of the terminal there is a bonded warehouse and a permanent customs control zone. Global Ports and CMA Terminals are the shareholders of the terminal.



### MAIN HANDLING EQUIPMENT (UNITS)

-  2 RTG
-  3 terminal tractors
-  4 reach stackers
-  1 shunter



THROUGHPUT CAPACITY,  
CONTAINERS

**200**  
thousand TEU

TOTAL AREA

**51** ha

THROUGHPUT CAPACITY,  
GENERAL CARGO

**500**  
thousand tonnes





A leading developer of management software for the transport industry, providing information services for the largest container terminals in Russia.



- Development, implementation and support of CONTERRA ecosystem for the management of medium and large enterprises in the transport industry
- Administration and support of information system users at container terminals
- Online services for freight forwarding companies and consignees
- Agent services at container terminals in terms of process operations
- Support of an electronic document flow system between customers and terminals using an electronic signature
- Services of an information operator accredited by the Federal Customs Service for transmitting electronic information to the FCS





# FOREING COMPANIES OF THE GROUP

- MLT-Helsinki
- MLT-Kotka



MLT-HELSINKI



MLT-Helsinki is located in the port of Vuosaari, in the eastern part of Helsinki on the Third Ring Road.

The terminal mainly focuses on Finnish import and export cargo flows.

MAIN HANDLING EQUIPMENT, UNITS



THROUGHPUT  
CAPACITY

270  
thousand TEU

TOTAL AREA

7 ha



MLT-KOTKA



MLT-Kotka is located in the Finnish port of Kotka at the mouth of the Kimi River, 70 km from the Russian border on the shore of the Gulf of Finland.

Kotka serves as a gateway for Russian import and Finnish export cargo.

MAIN HANDLING EQUIPMENT (UNITS)



THROUGHPUT  
CAPACITY

150  
thousand TEU

TOTAL AREA

4 ha





# HISTORY

1973

The first specialised terminal in the USSR for handling cargo in containers was launched in the Leningrad Sea Trade Port. Later, it was transformed into First Container Terminal.

1976

A container terminal was built in the new deep-water sea trade port Vostochny (Primorsky Territory in the Far East of Russia), over time becoming Vostochnaya Stevedoring Company.

1992

Petrolesport, a specialised stevedoring company for the handling of timber cargo, was founded in the port of St. Petersburg.



1998

The Seaport of St. Petersburg was restructured into several subsidiaries with specialisation in different types of cargo. From the foundations of the container terminal created in 1973, First Container Terminal was established.

2001

First Container Terminal implemented Russia's first integrated information management system for a container terminal, which covered all business and operational processes of the enterprise.

2002

In Kronstadt, Moby Dik terminal commenced operations.



2004

A new container terminal, Vostochnaya Stevedoring Company, was founded to operate the container terminal in Vostochny port. The information technology department of First Container Terminal was reorganised into Russian Logistic Information Systems (ROLIS), specialising in the development of IT solutions in port terminal management and information support for business processes.

2008

Global Ports Group was founded. The Group consolidated the terminals of Petrolesport, Vostochnaya Stevedoring Company, Moby Dik, MLT terminals in Finland, as well as Yanino Logistics Park, which was under construction at the time. Global Ports Group became one of the leading container terminal operators in Russia.



## 2010

The multifunctional Yanino Logistic Park was put into operation near St. Petersburg.



## 2011

A new state-of-the-art Ust-Luga Container Terminal in the deep water port of Ust-Luga, 100 km west of St. Petersburg, was commissioned.

Global Ports Group successfully listed its Global Depositary Receipts on the London Stock Exchange.

## 2012

APM Terminals (part of A.P. Moller-Maersk A/S), the world's leading sea and logistics terminal operator, became one of the controlling shareholders of Global Ports.

## 2013

First Container Terminal and Ust-Luga Container Terminal joined the Global Ports Group.

## 2018

Delo Group, one of the largest private transport and logistics holdings in Russia, acquired a 30.75% stake in Global Ports.

## 2019

Global Ports launched its Single Customer Portal.

Global Ports Service Call Center was launched, ensuring direct operational communication with customers.

## 2020

First Container Terminal became the first in Russia to move to a completely paperless processing of export and import cargoes.

## 2021

Vostochnaya Stevedoring Company ceased coal handling to focus on container cargo.





## SERVICE CALL CENTER OF GLOBAL PORTS



8 (800) 201 24.24



customer\_service@globalports.com



---

www.globalports.com



globalportsrussia

